An App to Teach With: A Case of Mobile Learning Non-adoption in Higher Ed

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Abstract

This article presents a case study of student response to a custom-designed smartphone application for a large undergraduate communications course in Canada. The author analyzed over 2,000 students’ responses to the application over a two-and-a-half year period in order to evaluate the impact and sustainability of this mobile learning initiative. Fewer than half the students downloaded the free application to support their learning. A series of factors explained this non-adoption trend, including hardware restrictions, the cost of wireless data plans, and content redundancy. Based on this classroom experience and contextual research on Canadian mobile phone use, the author offers some cross-disciplinary best practices for mobile application design in college-level courses.

Keywords: smartphone app, mobile learning, social, online

I wish all my courses had an app.

—Anonymous student questionnaire

In 2011, with seed funding from my university, I designed a smartphone application. The app seemed a logical extension for my mass communication course, which was already using several social media sites to distribute study aids, course content and research links, such as Facebook, Twitter, Moodle, Scribd, and iTunesU. In 2011 course enrollment totaled 700 students, and eventually expanded to 1,400 students by 2012 in a single massive course section. While some students appreciated the plugged-in nature of the course circa 2009 and 2010, others complained that the content was too widely dispersed across the Web. This made it difficult for all but the most dedicated students to keep up and cover all of the course content—and so the idea for ClassCaddy was born.

ClassCaddy was thus intended to solve a pedagogical problem: my class had become a Frankencourse, comprising content housed on various social sites, a collection of online tools, the campus learning management system (LMS), and a custom website (Kuhlmann, 2012, para. 2). The course website attempted to bring course content from the LMS and the cloud together on a single page, but the effect was overwhelming. While students were engaged and enthusiastic, in their end-of-term evaluations they often reported feeling a sense of information-overload.
Challenges

Device Difficulties

I need to get a smartphone asap [sic]!

—Anonymous student questionnaire

Prior to and after creating the ClassCaddy app, I conducted informal surveys of my students using online polling and clickers to identify which smartphones, if any, they were using. I learned that approximately 20% of my students did not have smartphones. Of those who did, roughly 60% used BlackBerry devices. From 2010 to 2013 these percentages did not shift significantly, although I had expected they would. The prevalence of BlackBerry devices among these student cohorts is potentially a key reason for the low adoption rates of ClassCaddy. ClassCaddy was developed using MobileRoadie (Mobile Roadie Inc., 2013), a do-it-yourself (DIY) mobile content management system that offers native apps for iOS and Android but not for BlackBerry or Windows phones. My research identified no DIY solution that would have allowed me to create a BlackBerry application without a working knowledge of several programming languages in addition to HTML.

BlackBerry Device Usage

In 2013, 80% of Canadians belonging to the Gen-Y cohort (18-24) owned a smartphone, as compared to 62% of the general adult population (CBC News, 2013). As I set out to design an app to teach with I did an informal survey of my students, and found that in 2011 approximately 60% of those enrolled in my class were using BlackBerry phones. Compared to statistics for smartphone adoption in Canada as a whole, today 40% of smartphone users have Android devices, 35% have iPhones and 20% are using BlackBerrys (comScore, 2013). The disproportionately high percentage of BlackBerry users on my campus can be traced partly to the popularity of the BBM chat messaging application among Canadian students. Until October 2013, this app was available exclusively on BlackBerry devices (Fingas, 2013).

My decision to go ahead with developing an application unusable on BlackBerrys was not unusual considered in the context of industry trends in mobile app design. Because mobile application developers follow demand, fewer and fewer are designing apps for BlackBerry phones (Carney, 2012). When asked if a BlackBerry or Windows version of his company’s popular photo sharing app is in the works, Instagram CEO Kevin Systrom explained they were not because “the way we evaluate where to expand to is really simply where our users are, and where the growth is” (Hardy, 2013, para. 2)—a response echoed by Netflix (para. 3).

In 2013, the learning management system (LMS) Blackboard released Mosaic, a mobile app development tool for iOS and Android (Blackboard, 2013). Blackboard has announced no plans to extend functionality to BlackBerry or Windows phones, having previously ended support for native BlackBerry apps (Blackboard, 2012). Mosaic is comparable to MobileRoadie insofar as it allows relatively unskilled developers (like myself) to design and
distribute applications rapidly. Mosaic, MobileRoadie and other DIY mobile development tools enable app creators to include custom multimedia as well as ready-made features such as chats and campus maps, using code-free Web-based interfaces and what-you-see-is-what-you-get (WYSIWYG) development environments. Application updates can be made via the website and pushed to users’ mobile devices without waiting for app store approval (Blackboard, 2013). If other LMS companies follow suit and campus apps proliferate on Apple and Google platforms exclusively, Windows and BlackBerry smartphone sales on college campuses are unlikely to benefit.

The shift from BlackBerry devices to competing platforms did not occur as rapidly as I imagined it would, however—at least not on my campus. Polls taken as late as the summer of 2013 showed that a majority (roughly 60%) of my students continued to use Blackberry phones. There is some possibility that the smartphone landscape in Canada will change more quickly in the future: in 2013, the Canadian Radio Telecommunications Commission passed regulations ending the mandatory 3-year contracts favored by all major Canadian cell phone providers (CRTC, 2013).

After excluding BlackBerry users and those without smartphones, fewer than one-third (approximately 850) of the students in my multi-year sample owned devices compatible with the ClassCaddy app. Simply having the hardware was not enough: students also needed to download ClassCaddy from the Google Play Store (for Android devices) or iTunes Store (for iOS devices). My assumption that smartphone-owning students would customize their devices with dozens of mobile apps, including mine, turned out to be mistaken.

Data Dilemmas

The app is great, I just have a very small amount of data on my phone, so I could not use it often.

—Anonymous student questionnaire

To download and operate ClassCaddy away from a Wi-Fi network, students needed to have a cellular data plan on their phone. I had assumed students would have such a plan, but many reported they did not, and therefore were not able to easily download or reliably use the application. While the average U.S. smartphone user had 41 apps downloaded to his or her device in 2012 (The Nielsen Company, 2012), mobile application and Internet usage in Canada lags behind the US. Although almost half (47%) of Canadians owned a smartphone in 2012 (Ipsos, 2013), only 6 of 10 Canadian smartphone owners surfed the Web or downloaded apps on their devices (eMarketer, 2012). Students could use Wi-Fi to download ClassCaddy and access content within the app, but many complained that outside the library campus wireless connectivity was painfully slow and unreliable. Moreover, the terrifying specter of “bill shock” was too great to risk using the application without a robust data plan (CBC News, 2012). Canada ranks among the three most expensive countries in the world for standard mobile data plans (Geist, 2013).
Canadian telecoms provide social networking plans to suit Gen-Y consumers, which include minimal mobile Web access, but unlimited Tweeting and Facebook access. Students with limited or no cellular data access through their smartphones may thus still have full access to Facebook and Twitter. Consequently, these mobile-optimized sites could be leveraged as part of a mobile learning content strategy. Integrating these popular social media platforms with teaching introduces other issues, including privacy concerns, the management of distractions, and student resistance to using Facebook for school purposes (Fife & Orjuela, 2012; Darling & Foster, 2013; Gikas & Grant, 2013; Gehlen-Baum & Weinberger, 2012).

**Sustained Engagement**

I’m not sure about other students, but I preferred using a computer a lot more.

—Anonymous student questionnaire

On average, 20% of those students who downloaded the ClassCaddy application reported they did not use it regularly over the course of the 12-week term. Reported reasons for abandoning the app included forgetting that it existed, experiencing technical glitches while trying to use it, or both. This is not uncommon: market research on the mobile media ecosystem shows that about one quarter (26%) of applications downloaded and installed on smartphones are used only once or not at all. Up to 95% of installed apps are abandoned within a month (Empson, 2011; Gary, 2011). An app may end up in the mobile dustbin for many reasons, including stale content, a confusing user interface (UI), technical glitches, frequent or irrelevant push notifications, misleading app store descriptions, and privacy violations such as requests for access to Facebook or locational data (Perez, 2013; Fuming, 2013). The abundance of free apps available to smartphone users also encourages impulse acquisitions that may be quickly forgotten.

**Out of memory.** Several of my students reported forgetting about ClassCaddy: “Just downloaded it now,” wrote one student during the last week of the course. “Forgot this existed. You could have plugged it a little more!” another student suggested. “Although I haven’t used it regularly throughout the semester,” a third student stated, “I am hoping to really make full use of this app for exam studying since it’s so convenient for on-the-go learning.” This problem could be solved with more frequent integration of the app into weekly lectures, thereby reminding students of this study tool.

**Redundancy and user experience (UX).** Forgetfulness aside, by far the most frequently cited reason for discontinued use was a perception that ClassCaddy content was redundant. “Whenever I intend to do homework, I always have my laptop on me anyway,” one student wrote on the end-of-term questionnaire, “I use that device as it’s more comfortable and has faster processing.” “I found the ClassCaddy app to be a great idea,” another student responded, “but in the end I used it minimally because I just find it much easier to access info needed for this course on a full website.” Even though the ClassCaddy application featured mobile-optimized versions of all instructional materials,
students reported a strong preference for accessing content on the larger screens of their laptops. In a sense, I was back where I started, as students apparently preferred to watch the videos on YouTube, listen to the podcasts via iTunes and access the Facebook page via a Web browser—replicating the fractured Web-distributed content model that had inspired my mobile aggregator plans in the first place.

This feedback suggests both a UX issue (small smartphone screens are bothersome to use for extended periods) and a content issue (redundancy). The latter problem could be addressed by designing app-exclusive content, thus providing strong encouragement for students to adopt the app. Unless faculty could be assured that all students had access to the necessary hardware and wireless data plans, however, such a solution would be inadvisable.

Student concerns about the user experience also resist easy answers. The ClassCaddy app was configured primarily as a portal for instructional content, rather than as a social or entertainment tool. It therefore contained a lot of reading material: lecture outlines, online articles, PowerPoint slides and flashcards for exam prep. A recent study by Foasberg suggested that millennial students consider computer screens and e-books suitable for “less serious work,” but still prefer print when they “really wanted to get work done” (as cited in Grossman, 2013).

### Potential Improvements

How then to design an educational application that will be downloaded and used, rather than deleted or forgotten? What kinds of apps perform consistently well in iTunes? Some of the most popular educational apps are, in fact, books and study guides. Cross-category comparisons show that utilities top even games in popularity: a 2011 survey by the Pew Internet & American Life Project identified a preference for informational apps (e.g., weather and news updates) above all others (Purcell, 2011). Of those users who regularly download apps to their phones and tablets, Purcell found that 64% were motivated to do so in order to “learn about something in which they are interested” (p. 3). Likewise, Bellman, Potter, Treleaven-Hassard, Robinson and Varan (2011) found that informational smartphone applications with informational or utilitarian goals, such as “on-line [sic] shopping or banking” (p. 193) were “more effective at shifting purchase intention” (p.198) than were experiential apps like games or digital magazines. Moreover, best practice guidelines for app developers contend that an application should feature “constantly changing or updated information” to encourage downloads and continued use (Clancy, 2012, para. 9).

For an educational app developer, these insights are encouraging and valuable. Cumulatively, they indicate that designing an information-rich app for course use merits further investigation. Together with student feedback, research into informational apps suggests that course applications should deliver content in smaller chunks, and in formats suitable for small screens. Supplemental materials should also be provided for motivated students who may wish to go beyond the required readings. Finally, if regular updates of in-app content inspire sustained use, as the research suggests, this
would work especially well for educators who are willing to schedule weekly updates. Posting just-in-time course information and resources via mobile platforms would inspire students to get in the habit of checking the app regularly, helping them stay on-track and in-sync with the course progression.

**Conclusion**

It is a great app. I used it regularly even when I am on a bus, I can check the posted slides and the topics. That’s really helpful. Thank you!

—Anonymous student questionnaire

The 2012 Horizon Report for Higher Education ranked as its number one technological trend that “People expect to be able to work, learn, and study whenever and wherever they want to” (Johnson, Adams, & Cummins, 2012, p. 5). Developing mobile technologies to support learning will only become more attractive to educators as this and other trends continue: more students are adopting smartphones and tablets; connectivity is becoming ubiquitous; and data is becoming increasingly portable (Biggs, 2011; Engel, 2011; Kukulska-Hulme et al, 2011; Kukulska-Hulme, 2012; Wong, 2012). As Murphy and Farley observe, however, “there are still a number of barriers that influence the adoption of m-learning initiatives in education, both at an institutional and at a user level” (2012, p. 1). From device wars to overpriced data plans, too-small screens, information overload and technical glitches, mobile learning instructional design is a complicated initiative. Yet the experience of building an app to teach with is exceptionally valuable: it reveals key insights into learner preferences, student technology skills and daily media use habits, and identifies the digital learning assets students find most engaging and useful.

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